J / M

**JANE OLUWATOBILOBA**

Insurance Sales Agent

0804-7657-432

sample@gmail.com

3, Ike Street, Ikeja

**@**

**PROFESSIONAL SKILLS**

**Communication Skills **

**Team Work**

**Customer Service **

**Problem Solving Skills**

**TECHNICAL SKILLS**

**Microsoft Office Suites**

**Google Analytics**

**Project Management**

PERSONAL PROFILE

I am an insurance sales agent with a history of exceeding sales expectation. Over the years, I have leveraged the strength of my consultative sales to create great relationships with clients and finally close deals.

My comprehensive knowledge of finance and sales in the insurance industry gives me an edge.

EDUCATION

**BANGDOW UNIVERSITY, LAGOS**

BSc. (Business Administration/ Marketing) 2010 – 2014

**NATIONAL ASSOCIATION OF INSURANCE & FINANCE ADVISORS**

(Member)

**A COURSE IN DIGITAL MARKETING**

(Recent Training)

**HOME SCIENCE SECONDARY SCHOOL, LAGOS**

Secondary School Leaving certificate 2003 - 2009

PROFESSIONAL EXPERIENCE

**NEW CITY INSURANCE LIMITED**

Sales Agent, January 2018 - Present

*Developed a large network of clients that improves the company's customer base.*

*Ensured regular contact with clients.*

*Created a growing business consulting service that aimed at building great client relationship.*

**FIRST MERCHANT INSURANCE COMPANY**

Sales Agent, January 2014 - December 2017

*Pitched company services to potential customers.*

*Ensured a great client follow-up.*

*Responsible for internal and external communication.*